Nigeria: an economic perspective

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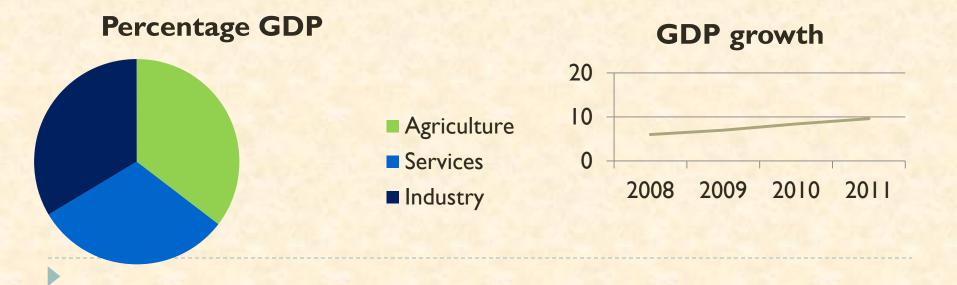


1. Introduction

Population: 170.123.740 NIGER CHAD *Sokoto Katsina Maiduguri *Kano Zaria_ Kaduna_ BENIN Jos CHAD **ABUJA** Yola llorin Ogbomoso Oshogbo Ibadan Benin City Makurdi Chappal Enugu Lagos **CAMEROON** Calabar Port Harcourt Gulf of Guinea 100 200 km EQUATORIAL GUINEA 100 200 mi

2. Economic overview (1)

Economic indicators	
GDP 2011	\$ 414.5 billion
GDP per capita 2011	\$ 2.600
GDP growth 2011	6.9 %
Unemployment rate 2011	21 %



2. Economic overview (2)

Export commodities: 95% petroleum, cacao, rubber

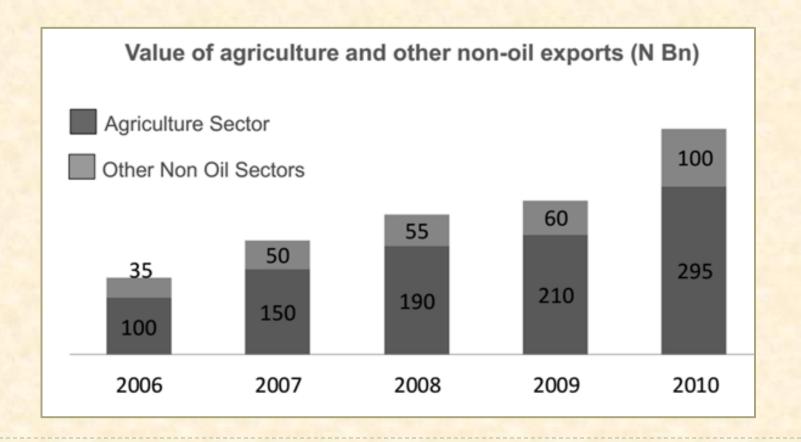
Import commodities: machinery, chemicals, transport equipment, manufactured goods, food and live animals

Export - Import	
Total Exports 2011	\$ 101.1 billion
Total Imports 2011	\$ 67.36 billion



3. Agriculture (1)

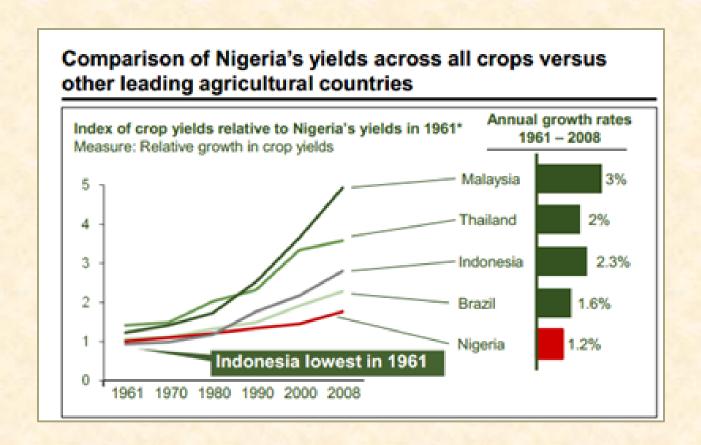
Significant growth in non-oil exports





3. Agriculture (2)

Need to increase productivity





4. Manufacturing (1)

Textile Industry

1

Present an overview of the critical situation in the African Cotton & Textile Industry



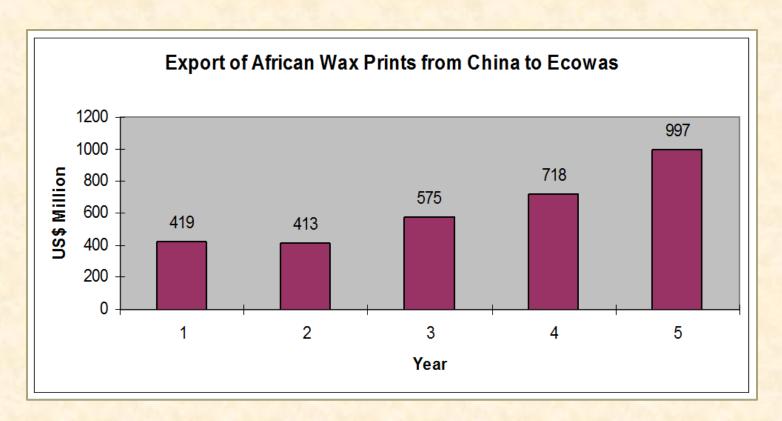


4. Manufacturing (2)



4. Manufacturing (3)

African textile industry goes down, Chinese textile industry goes up





4. Manufacturing (5)

Urgent need: to draw the attention of the Chinese authorities to the serious damage caused by their exporters to the African textile industry



4. Manufacturing (6)

The situation in the West African Textile industry is alarming. Unless urgent steps are taken by the governments, a total collapse is imminent

- The Textile Industry *used to* be the largest employer of labor after the government in West-Africa .However, employment has shrunk from 250,000 in 1985 to below 40,000 in 2008
- The number of textile mills has declined from a peak of over 200 in mid 80's to less than 40 at present
- Cotton production is declining and less than 5 % gets transformed into value added textiles
- Industrial estates in Nigeria which thrived on textile manufacturing activity have turned into ghost towns as mill after mill shut down in the last five years
- The remaining industry operates at skeleton capacity due to several constraints.
- West Africa is fast on the path of deindustrialization and poverty elevation



4. Manufacturing (7)

Trade Marks

• Chinese companies target popular African textile companies and counterfeit their trade marks which are printed on the cloth selvedge

Country of Origin

• Made in Nigeria or Made as Nigeria or Ghana is printed on the cloth selvedge and labels to falsify country of origin declaration

Quality Certification • Fake labels come printed with the statutory quality certification markings

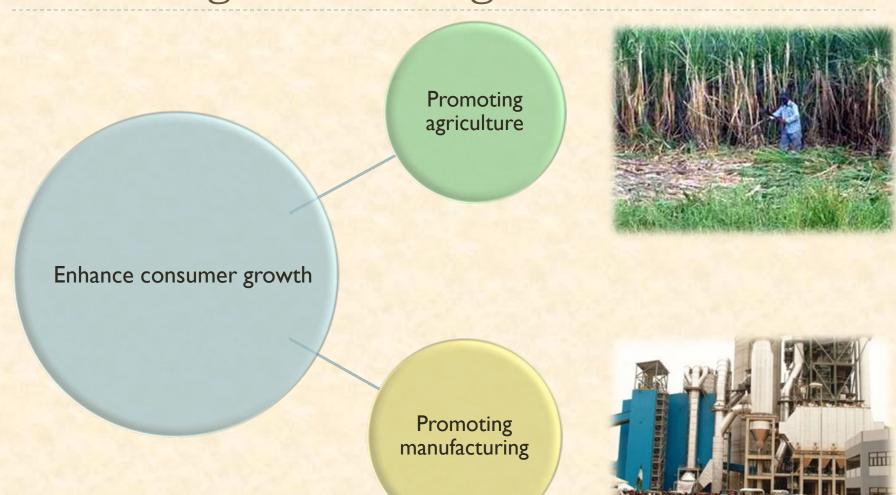
Websites

• Chinese textile companies even openly display the African manufacturers' trade marks on their websites to attract potential importers

Designs

• Chinese textile companies copy designs and motifs originally created by African textile companies which have an ethnic and cultural heritage and are duly registered

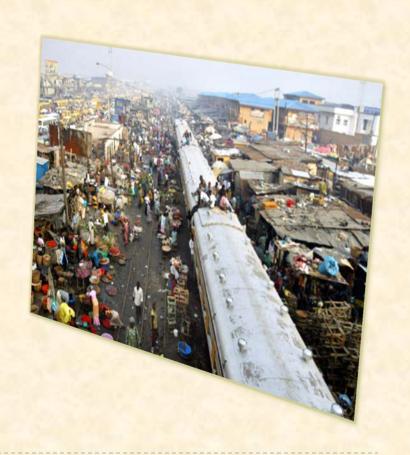
5. Making sense of Nigeria





A) Impediments and constraints

- Lack of land for commercial agriculture
- Weak supply chain
- Lack of infrastructure
- Lack of regulatory consistency
- Political culture
- Governance and corruption





B) Opportunities

- Power supply
- ▶ Housing
- Construction
- ▶ Healthcare





6. Conclusion

Consistency in political leadership

"Nigeria is too important a country to be defined by its problems."

Long-term commitment to youth



Capacity of State



Attract capital and achieve economic transformation

Practical regulation

