



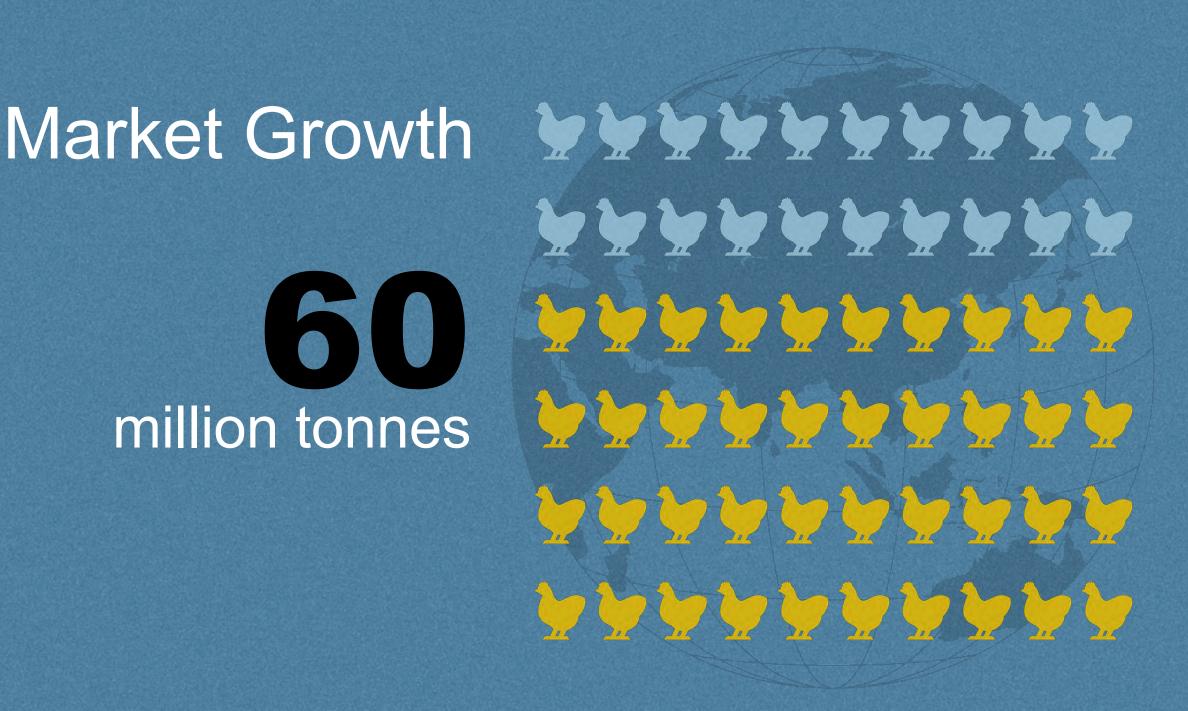






WWF - US WWF - China

million tonnes

























\$6.5 Billion loss

2013
Avian Influenza

Source: Chinese Ministry of Agriculture

Loss of resources





Current poultry supply chain in China

Production

Small backyard farms 80%

Med-sized specialized households

15%

Large com. farms

5%

Retail

Wet markets 60%

Traditional markets 25%

Large supermarkets 15%

Consumers

Traditional consumers 845 Million

Emerging consumers

260 Mil

Emerged consumers

195 Mil

Poultry supply chain in China in 2020

Production

Small backyard farms 30%

Med-sized specialized households $40^{0}/_{0}$

Large commercial farms 30%

Retail

Wet markets 25%

Traditional markets 35%

Large supermarkets 40%

Consumers

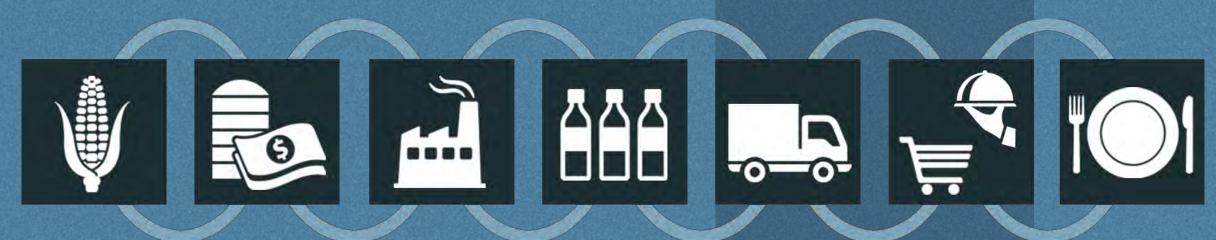
Traditional consumers

500 Million

500 Million

500 Million

Distribution, Food Service & Retail



over 50% of loss





Model for value chain

improved efficiency & safety
decreased loss







decreased environmental impacts

decreased food waste

increased safety & hygiene



Success is...



Success is...

Guidelines and best management practices across the value chain



Success is...

Select partner commitments for improvements



Success is...

Government outreach & engagement



progress to Date

Year 1 - Research & Science

- retail survey
- Yangtze basin
- freshwater pre-study
- poultry production LCA

Year 2 – Pilots and Government Engagement

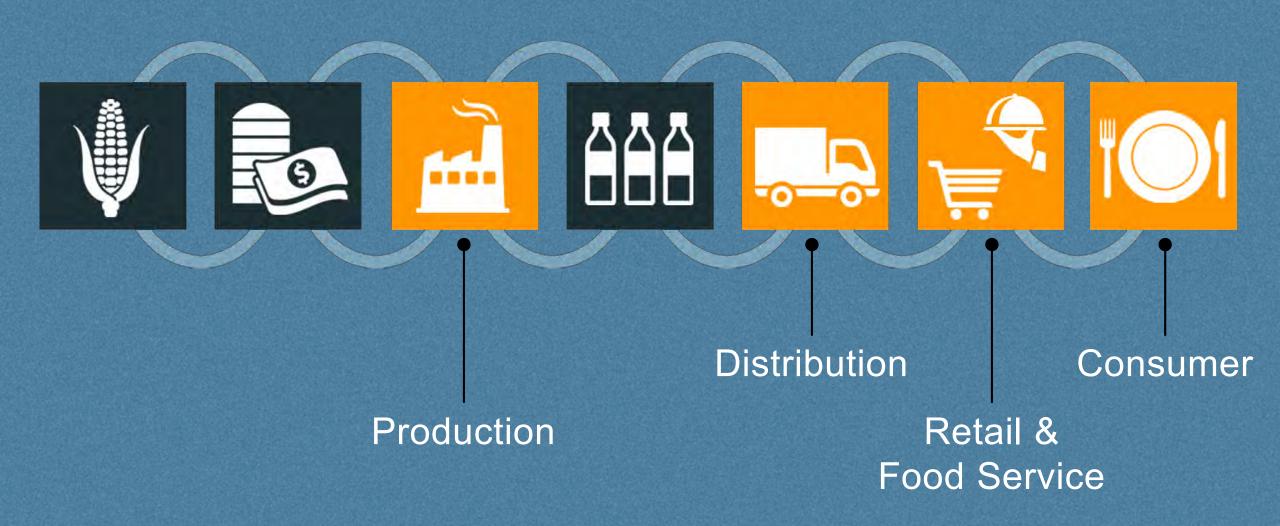
Year 3 – Communication, Engagement and Consumer Outreach



Chinese Government Engagement

- Outreach and introduction to members of Chinese government organizations
- Support of Chinese Food Safety Reform Process
- Maximize opportunities for collaboration through research and stakeholder engagement

Value chain approach





the Business Case

- Opportunity to help shape the guidelines for improved supply chain
- Be involved early, when you have the most leverage
- 3 Benefit first from key project outcomes
- Reduce risk in your own supply chain
- 5 Partner with leading NGO
- 6 Strengthen brand and reputation









Thank you