

# The seven habits of highly effective global health partnerships

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for Scholars  
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*Researching National and Sub-National Effects  
of Global HIV/AIDS Initiatives at the Country Level*

GLOBAL HIV/AIDS INITIATIVES NETWORK

[www.ghinet.org](http://www.ghinet.org)

## GHPPPs: Unit of analysis

Definition: “relatively institutionalised initiatives, established to address global health problems, in which public and private-for-profit sector organisations have a voice in collective decision-making” (Buse and Harmer 2007)

# Seven habits

1. Embrace the aid modalities of the Paris agenda
2. Strive for balanced representation of stakeholders
3. Adopt standard operating procedures to improve performance and mutual accountability
4. Improve oversight
5. Value the 4<sup>th</sup> P of PPPs – people
6. Ensure adequate resources
7. Reassess prevailing paradigm of PPP interaction

# Habit 1: Embrace the modalities of the Paris agenda

Ownership

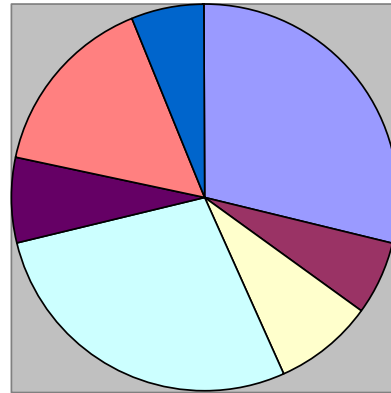
Alignment

Harmonisation

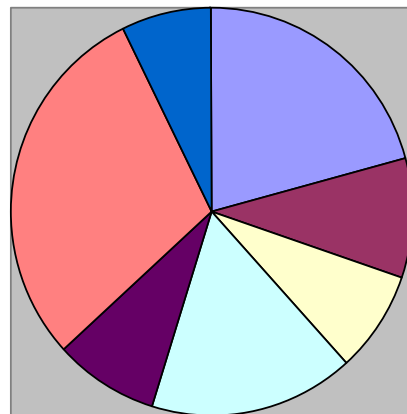
Managing for results

Accountability

# Habit 2: Strive towards better representation of stakeholders at Board level



- Private (corporate) sector (23%)
- NGO (5%)
- International Organisations (7%)
- Academic (23%)
- Foundation (6%)
- Government (13%)
- Other (5%)



- Private sector (23%)
- Private nfp NGO (9%)
- IO (8%)
- Academic (16%)
- Foundation (8%)
- Government LMIC & HIC (29%)
- Other - PPP staff (7%)

## Habit 3: Adopt standard operating procedures

SMART objectives

Clearer definition of partners' roles and responsibilities

Good governance principles

## Habit 4: Improve oversight

Mandatory assessment of partnership performance

Apply standards for the selection of all partners

Establish systems for managing conflicts of interest



## Habit 5: Value the 4<sup>th</sup> P of PPP – people

Conflicts of interest

Incentives to partner

Human resources deficit

# Habit 6: Ensure adequate resources

Adequate budgets for PPP operations

Funding deficits and sustainability

Innovative financing

Private sector contributions

Global Fund	2008 (US \$bn)	2009 (US \$bn)
GF needs	6.7	7.3
Donor pledges	2.25	2.04
<b>GF needs and pledges</b>		

## Habit 7: Reassess prevailing paradigm of PPP interaction

Continued self-reflection of PPP

PPP adds value but does not replace

Engender a sense of public and private responsibility through partnership

# Future development of GHPPPs

Universal performance metric

PPPs for non-communicable diseases?