

Meeting the Challenge of Climate Change

A Business Perspective, March 2007

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Overview of Origin Energy



Exploration & Production

2,436 2P reserves

Market focussed portfolio in Australia & New Zealand



Generation*

Total capacity 3659 MW Gas capable - 2663 MW Hydro - 752 MW Geothermal - 244 MW

Origin Energy owns, develops and procures energy and related products and services to provide customers with better choices to meet their energy needs.



Retail*

3.6 m customers in Australia, New Zealand & Pacific

Electricity - 2.3 million Natural Gas - 958,000 LPG - 357,000



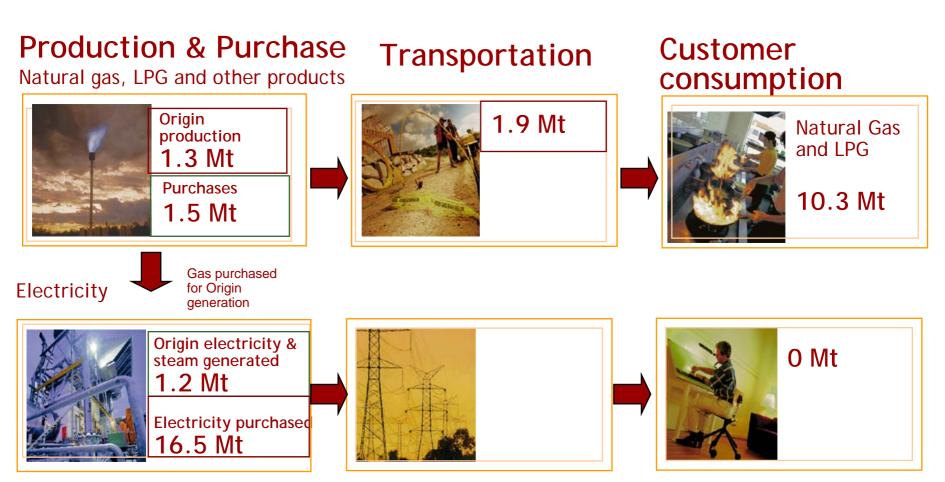
Networks

Asset Management services Envestra investment - 18% interest SEA Gas pipeline - one third interest



*Includes Contact Energy

Origin Energy's Supply Chain Emissions (Mt CO₂e)* Total supply Chain Emissions = 32.8Mt[#]; Origin's Equity Emissions = 3.6Mt



Emissions accounted for at generation



- * Origin's Australian Operations 2004/05
- # Represents 12% of Australia's stationary energy emissions

Introduction

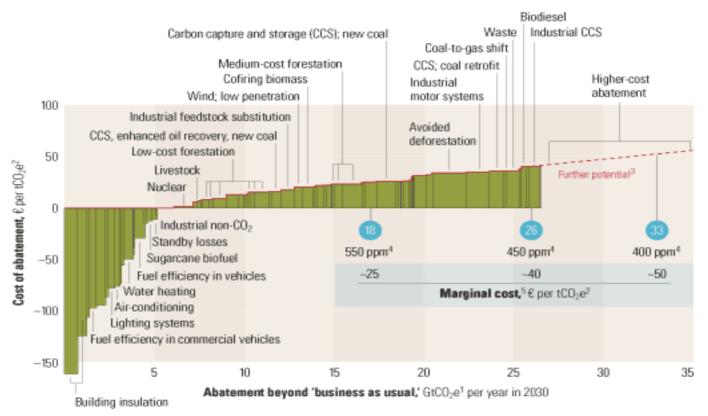
- The climate change challenge global
- The climate change challenge Australia
- What could be done with technology?
- What is the role of Government?
- What will be the impact on business?
- How far to go and when?



A Global Cost Curve for Abatement

Global cost curve for greenhouse gas abatement measures beyond 'business as usual'; greenhouse gases measured in GtCO2e1

 Approximate abatement required beyond 'business as usual,' 2030



¹GtCD₂e = gigaton of carbon dioxide equivalent; "business as usual" based on emissions growth driven mainly by increasing demand for energy and transport around the world and by tropical deforestation.

²tCO₂e = ton of carbon dioxide equivalent.

³Measures costing more than €40 a ton were not the focus of this study.

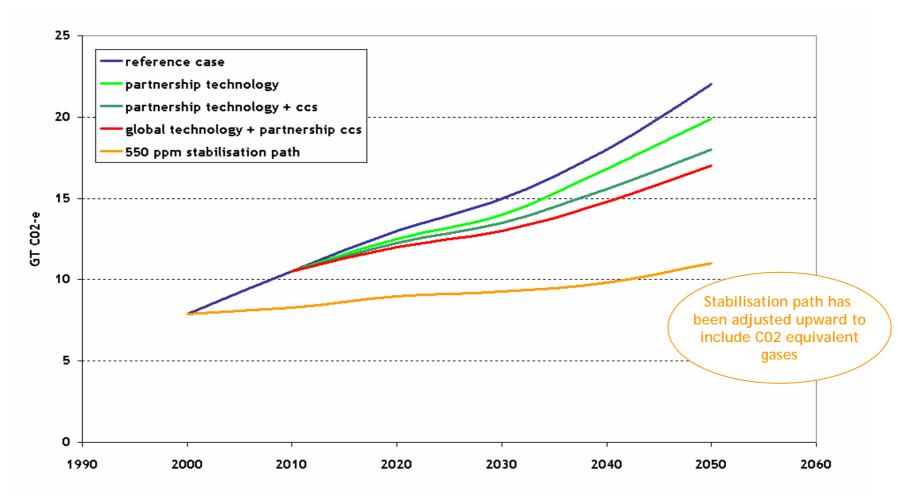
⁴Atmospheric concentration of all greenhouse gases recalculated into CO₂ equivalents; ppm = parts per million.

⁵Marginal cost of avoiding emissions of 1 ton of CO₂ equivalents in each abatement demand scenario.



Source: McKinsey Quarterly, Jan 2007

The technology challenge - initiatives based solely on new technology development are insufficient.

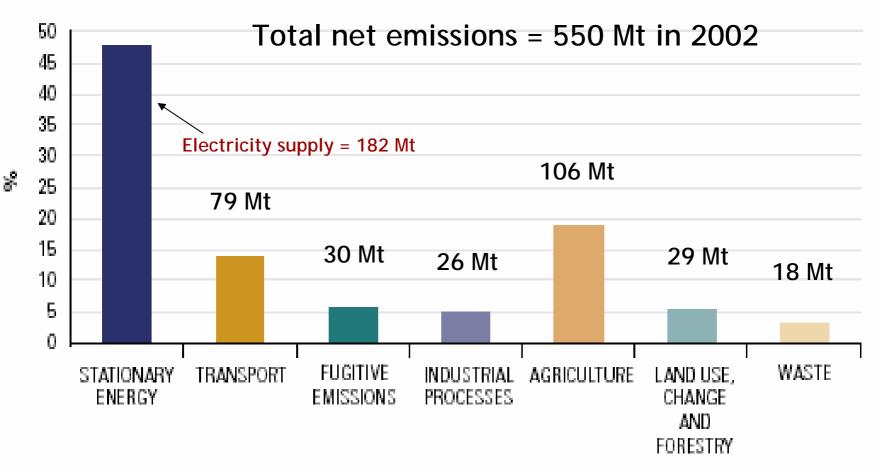


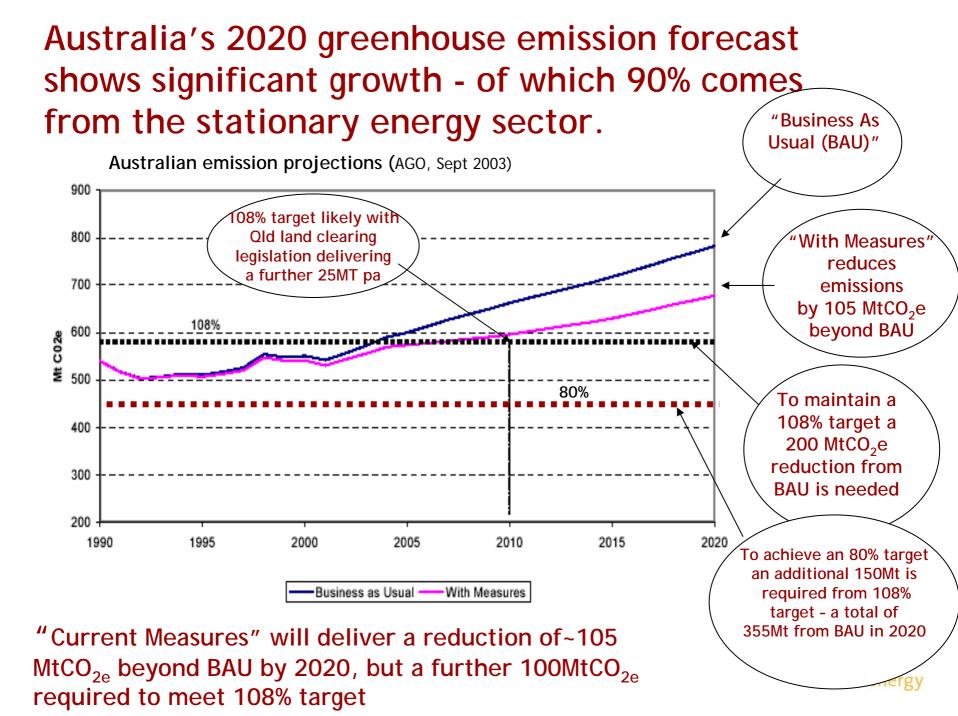
Source: ABARE, Asia Pacific Partnership on Clean Development and Climate - technological development and economic growth (2006)



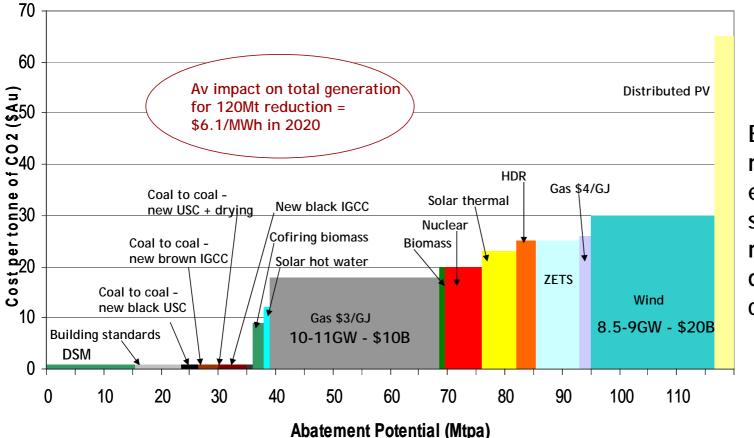
Stationary Energy the major contributor to Australia's GHG emissions

262 Mt





Current estimates of the abatement costs for existing technology show the magnitude of the task



Early retirement of existing capital stock may be required to deliver deep cuts

Gas provides an interim solution, but zero emission technologies and renewables are required ... and the Origin problem is still not solved

What causes change?

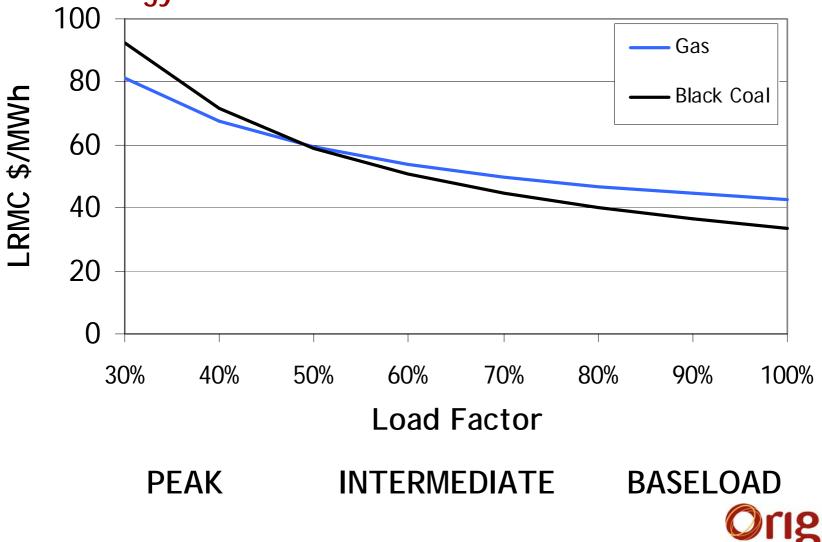
- Fear
- Better value (Green Power)
- Opportunity (more revenue, lower cost)
- Corporate positioning, marketing advantage, corporate reputation with stakeholders
- Government Intervention (market failure, political will)
 - Regulation
 - Тах
 - Market-based framework
- (Because it's a good thing to do)



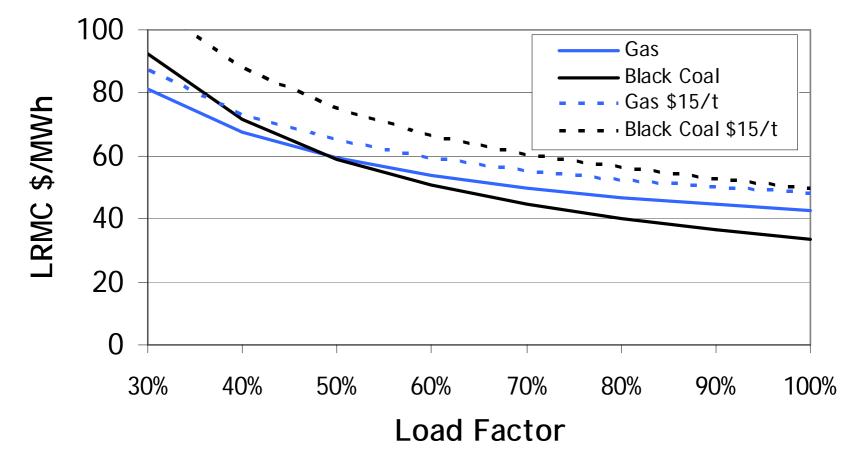
A Core Climate Change Policy package

- A national long-term aspirational target in line with desired global action
 - Interim firm targets and reviews
- No carbon holiday for new generation investment
- A market-based carbon pricing scheme
 - Cap and trade emissions trading
 - Introduced from 2010
 - Permits to be auctioned with exceptions for allocation for restructuring/compensation and trade exposed sectors in the absence of an international scheme
- Funding for low and zero emission technology research, development and demonstration, eg LETDF, AP6
- Industry development support for renewable energy, eg MRET

In absence of government policy (eg. no new coal) the market will deliver at least cost ... existing coal technology



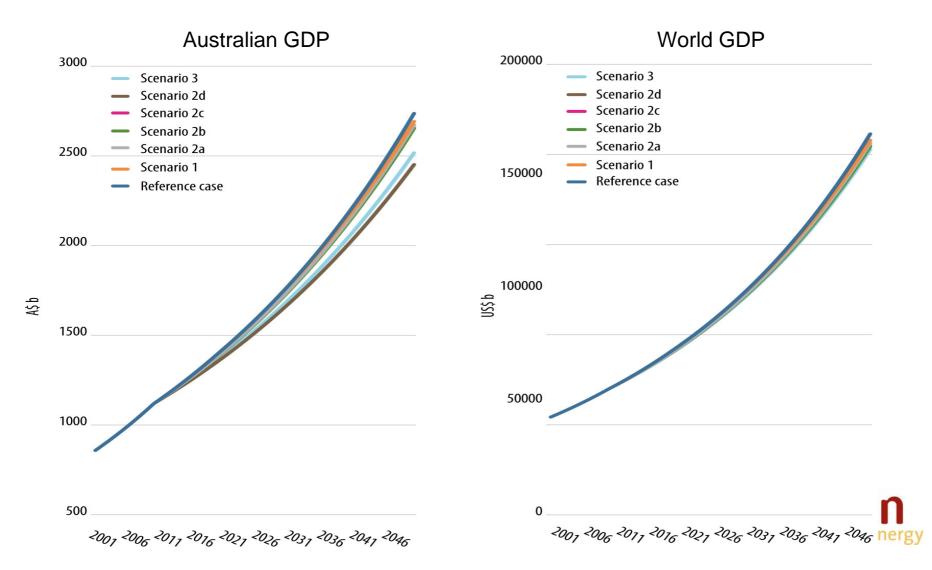
A gas baseload project is not economic without policy intervention. A \$15/t carbon value favours gas.



In the absence of emissions trading, gas-fired investment is reliant on other encouragement such as the GEC scheme ...

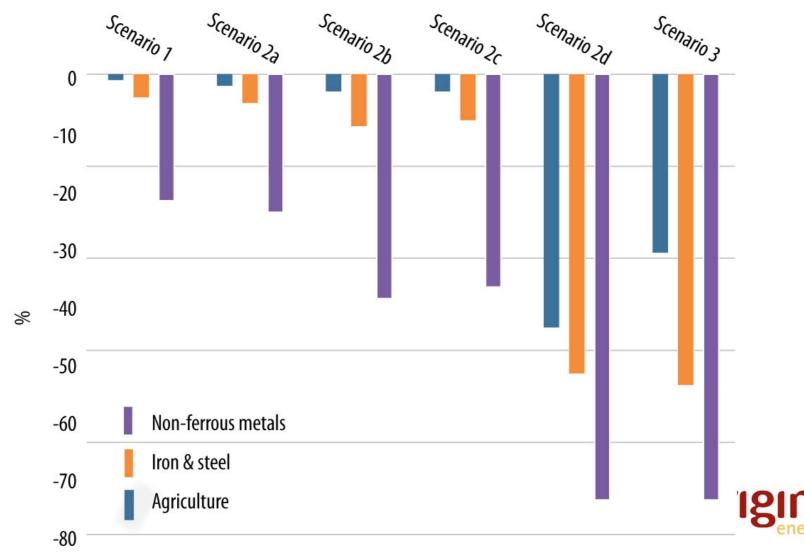


Economic modelling results - Economic growth under all scenarios



Economic modelling results - A carbon constrained world will be different

Industry impacts: Changes in output in 2050 across mitigation scenarios



Economic modelling results

Electricity affordability: Share of household electricity costs in real average full time wages in 2050

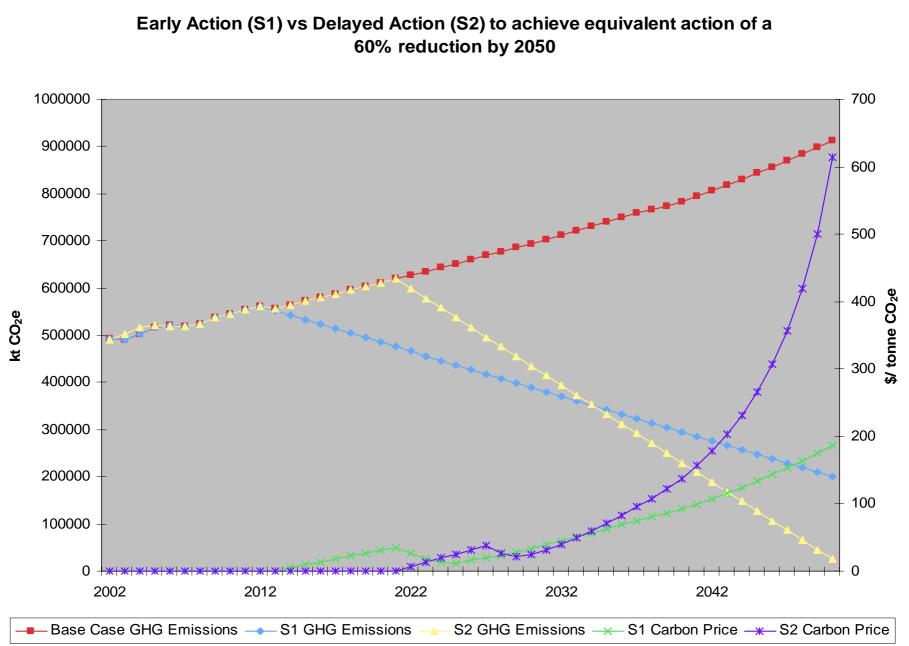
2006 share 1.14 0.66 0.₆₈ 0.58 0.5g 0.55 0.53 Scenario 1 Scenario 2c Scenario Za Scenario 26 Scenario 2d Scenario 3

%

 Surprisingly the affordability of electricity improves - even when more expensive technologies are used

 Why? – whilst residential electricity prices increase between 7 and 20%, real income per capita increases by 100%





Findings of the Energy Futures Forum

- On the basis of risk assessment, it is likely that the global benefits of avoiding climate change will outweigh the global costs of mitigation. However, Australia's energy intensive and trade exposed industries and the regions they are based in may be disproportionately impacted.
- The Australian and World economies will continue to grow when carrying out greenhouse gas mitigation. Furthermore, electricity can be expected to remain affordable for households.
- The cost of addressing climate change is lowest for Australia when global participation is high and Australia can choose from all available low emission technologies, in partnership with energy efficiency improvements and demand management.
- Uncertainty regarding climate change policy in Australia increases investment risk, particularly in electricity generation. If the risks remain too high for too long then it could lead to higher electricity costs.
- There are a wide variety of emission reduction policies which could be brought to bear in Australia at different times.



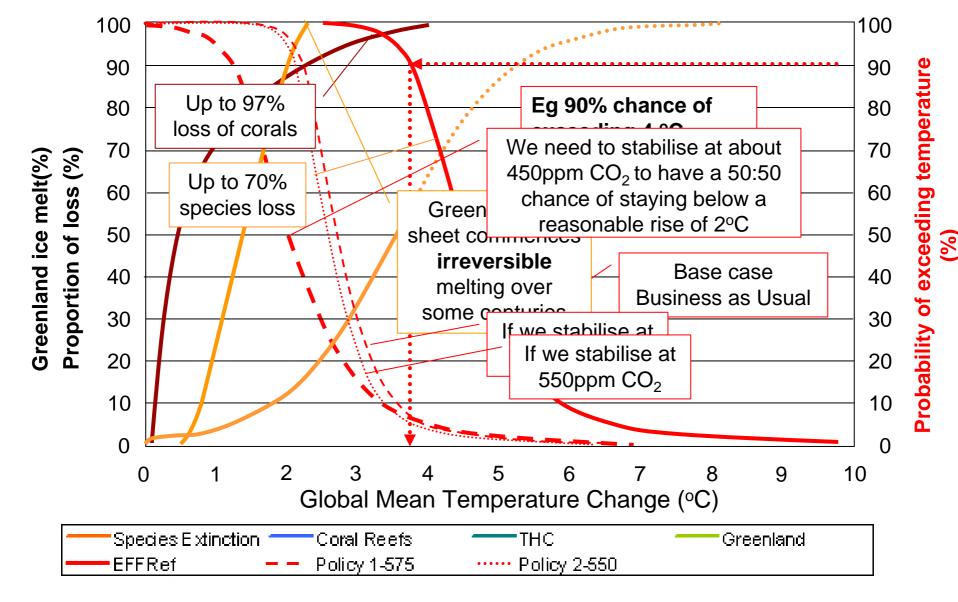
Conclusions

- Climate Change impacts are evident and climate change responses are occurring
- A carbon-constrained world will lead to shifts across the economy
- Government intervention is necessary, BUT can and should be constrained
- There are solid reasons for Australia to introduce a domestic emissions trading scheme while the international framework is still emerging
- The net outlook is confused by the apparent clarity of the costs of acting, against the opaqueness of the costs of not acting
- Risk management principles and economic analysis support action
- As with all such changes, climate change and responses to perceptions of climate change will create threats and opportunities





Thank you





Ref: CSIRO 2006