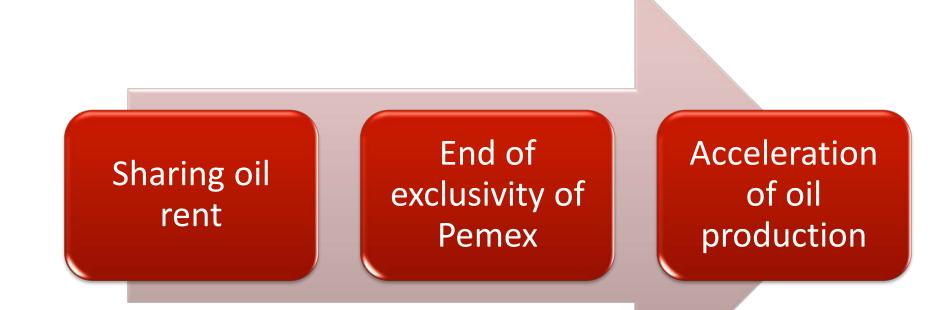
Secondary legislation of the Energy Reform in Mexico 2013 / 2014

> Fluvio Ruíz Alarcón Washington D.C., June 24th, 2014



Paradigm shifts in the Mexican oil model



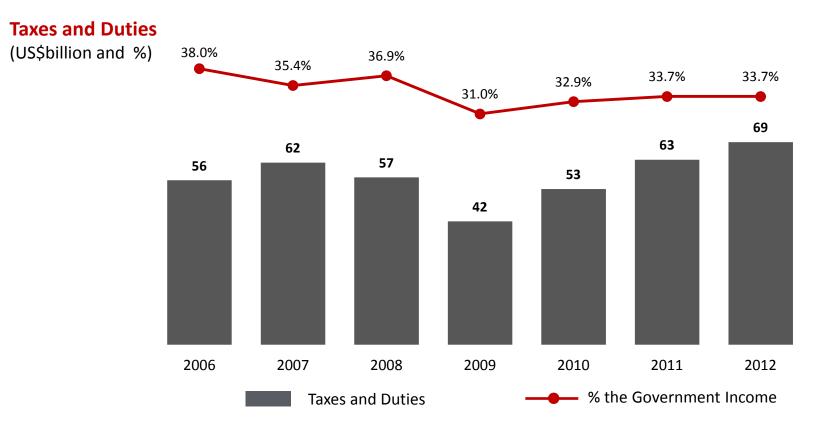
Secondary Legislation of Mexican Energy Reform

Secondary Energy Legislation

	Law	Initiative	
1.	Hydrocarbons Law		
2.	Foreign Law	1. Hydrocarbons	
3.	Mining Law	I. Hydrocarbons	
4.	Law on Public-Private Association		
5.	Electricity Industry Law	2. Electric Industry Law	
6.	Geothermal Energy Law	3. Geothermal Energy	
7.	National Water Law	J. Geothermar Energy	
8.	Law of the National Agency of Industrial Safety and Environmental Protection of the Oil Sector	4. Law of the Agency	
9.	Petróleos Mexicanos Law		
10.	Comisión Federal de Electricidad Law	5. Productive State Enterprises	
11.	Federal Public Entities Law		
12.	Law of Acquisitions, Leases and Services of the Public Sector	Enterprises	
13.	Law of Public Works and Related Services		
14.	Law of Coordinated Regulatory Agencies Responsible Energy Sector	6. Regulators	
15.	Law of the Federal Public Administration		
16.	Law of Revenue on Hydrocarbons		
17.	Law of Duties	7. Fiscal Regime	
18.	Tax Coordination Law		
19.	Law of the Mexican Petroleum Fund for the Stabilisation and Development	8. Mexican Oil Fund	
20.	Law of Federal Budget and Fiscal Responsibility	9. Budget	
21.	Law of Public Debt	J. Duuget	

Fiscal regime and budgetary autonomy: key issues for Pemex

Key Contributor to Mexican Government



Revenues from the oil and gas industry as % of the GDP

2006	2007	2008	2009	2010	2011	2012
8.3%	7.8%	8.7%	7.4%	7.5%	7.7%	7.6%

Source: Pemex, <u>http://www.pemex.com</u>.

Taxes and Duties paid by Pemex

Income before and after taxes and duties in Pemex, 2001-2013 ^{1/}

800,000 Income **BEFORE** taxes and duties 600,000 905,246 400,000 784,532 528,107 694,838 658,948 659,625 507,613 506,112 459,308 451,973 200,000 339,785 263,098 230.703 2,601 45.252 0 -18,308 -15,026 -30,492 -32,760 -42,657 -46,528 -74,517 -94,662 -91,484 -112,077 -200,000 Income AFTER taxes and duties (Net Income/Loss) -400.000 2001 2002 2003 2006 2007 2008 2013 2004 2005 2009 2010 2011 2012

Million of mexican pesos

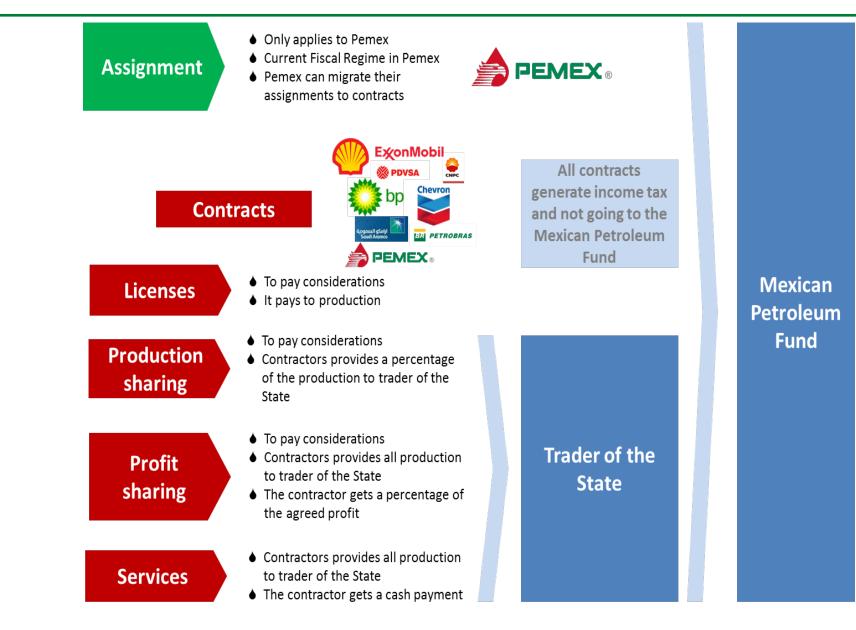
-170,059

Source: Statistical Year Book 2012, http://www.pemex.com United States, Securities and Exchanged Commission, Washington D.C. 20549, Form 20-F, http://www.pemex.com Own elaboration based in the source: Carlos Huerta Durán 1/Include taxes an duties.

Fiscal Regime Pemex Highlight 2013

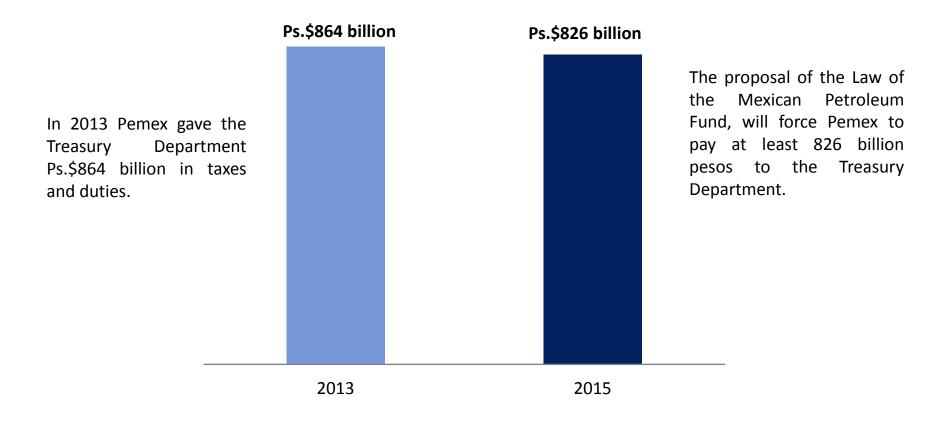
- Ps. \$1,608.2 billion in total ٠ sales revenues
- Ps. \$694.8 billion Income before taxes and duties
- Ps. \$864.9 billion in taxes ٠ and duties paid by Pemex
- Ps. \$-170.1 billion Net ٠ Income/loss

Income of the Mexican State on extraction and exploration



Mexican Petroleum Fund for the Stabilisation and Development

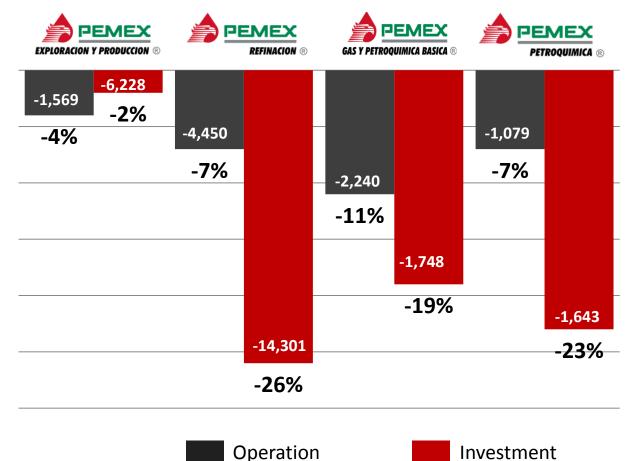
The Law of the Mexican Petroleum Fund for Stability and Development requires a continuous transfer to the Treasury Department of 4.7% of GDP of revenues from oil.



The budgetary control by the Treasury Department

Budget cuts in Pemex (subsidiaries), 2014

(% and million pesos)



- On July 15th, 2013 the Board of Directors of Pemex approved a budget for 2014 of 561 billion pesos.
- The Treasury Department cut the budget to Pemex by 33 billion pesos, before sending the budget project to Mexican Congress.

Source: http://www.pemex.com

Own elaboration based in the source. Carlos Huerta Durán.

Some points to focus on the current debate

Elements of the secondary legislation proposal (1/2)

- Time to consolidate the new institutional design
- "Round Zero"
- Distribution of oil rent
- Fiscal regime of both Pemex and IOC's
- Public Finances: high dependence on oil
- Budgetary and gestion autonomy
- Corporate government
- Research and technology development
- Social impact in community territories
- Energy transition
- Regulatory agencies
- Mexican Petroleum Fund
- Transparency and accountability

Elements of the secondary legislation proposal (2/2)

- Regulatory and fiscal asymmetry:
 - Revocable assignments without due process
 - Excessive weight of the Treasury Department in determining the budget
 - Inflexible financial balance
 - The cost-cap for Pemex remains the same since 2005
 - Duty to develop unprofitable projects
 - Inability of Pemex to choose its strategic partners

- The Mexican state must clearly define which oil sector model he wants to put in place.
- Only in this way, the Mexican Government will be able to specify the institutional features and the role of Petróleos Mexicanos.
- It would be a mistake to promote inconsistency in the oil model and weaken the national operator.
- Pemex needs to become a real integrated energy enterprise, with less tax burden, with managing and budgetary autonomy.
- If Pemex is weakened and tied, the model will be unstable.



Thank you

Fluvio Ruíz Alarcón, June 2014.

