Building a Legacy of Good

Water @ Wilson: 50 Years of Water, Conflict, and Cooperation Rebecca Karnak November 28, 2018



Building a Legacy of Good

Committed to driving human progress by putting our technology and expertise to work where it can do the most good for people and the planet

2030 is up to us

What our future will look like depends on better business practices and unleashing innovation



Population

8.5B people in the world

Water

55% increase in water demand (from 2000)



Food

60% increase in agriculture production needed to feed the population



Pollution

We're heading towards **more plastic than fish** in the ocean by 2050

Our world demands action. Our customers do too.



alignment with our top 400 customers on CSR priorities



of decision makers are more likely to purchase from a company they perceive as a good corporate citizen



of large RFPs include CSR components – many of which are weighted



of millennial buyers would switch brands to support a cause

Innovative Dell design leads to circular solutions





POST-CONSUMER PLASTICS

From water bottles and CD cases; used in client PCs, displays + servers (first used in 2008)

CLOSED-LOOP PLASTICS

From used electronics collected through Dell's recycling program; used in OptiPlex and displays (first used in 2014)

RECYCLED CARBON FIBER

Collected as industrial waste from the Aerospace industry; used in Latitudes (first used in 2015)

OCEAN-BOUND PLASTICS

Sourced from plastics found on beaches, waterways and other coastal areas; used in packaging trays for XPS (first used in 2017)



CLOSED-LOOP GOLD

From used electronics collected through Dell's recycling program; used in Latitude 5285 (first used in 2018)



Meet the estimated 5+ trillion particle problem few are talking about.

We know that plastic in our oceans is a problem with far-reaching consequences





93% of Americans today age six and over test positive for BPA.

Scientists have linked BPA to:

- Certain types of cancers
- Impaired immune function
- Obesity
- And many other health issues

Changing the tide of ocean plastics

With our partners around the world, Dell is recycling ocean plastics before they can break down — preventing this pollution from being ingested by sea creatures and, in turn, humans.

How it works.





1. Collect

Plastics are collected from waterways, beaches, shorelines and areas near the coasts.

2. Sort Then, it's aggregated and sorted by various waste processors.



3. Process & Clean

Plastics are refined and mixed with recycled HDPE plastics — such as bottles and food storage containers.



4. Use

The resulting mixture is then molded into packaging trays for Dell XPS notebooks.



5. Reuse

The trays are curbside recyclable — making them a viable resource in the circular economy.

And we're just getting started.



Dell is on pace to use **16,000 POUNDS** of ocean plastics this year.

Follow our effort:

Dell wants to keep plastics in the economy and out of the world's oceans. See more ways we're helping at **Dell.com/oceanplastics**



Keeping plastics in the economy and out of the ocean

FOUNDING COMPANIES





HermanMiller



Interface®



VAN DE SANT

Please join us in building a Legacy of Good

To stay up to date with the latest information or ask questions, please consult these resources:



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