

Overview: The Economic Relationship between Japan and Latin America

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Purpose of the Presentation

- Fact-based presentation
- Provide snapshot of economic relationship between Japan and Latin America in advance of experts' discussions
- Encourage discussions with/among experts

Contents

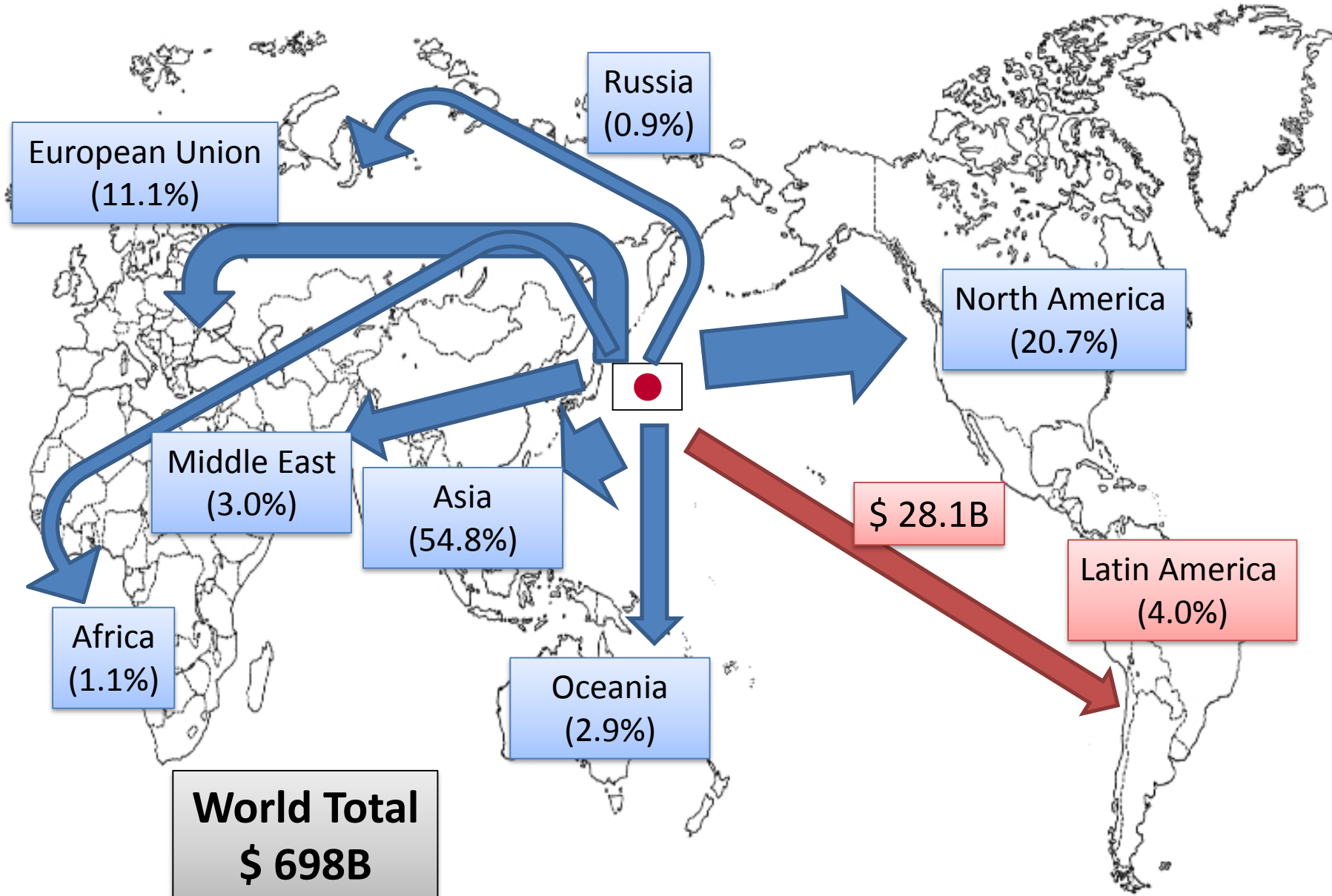
1. Data regarding:

- Exports-Imports
- Investments
- Presence

2. Examples of Initiatives

1. Data

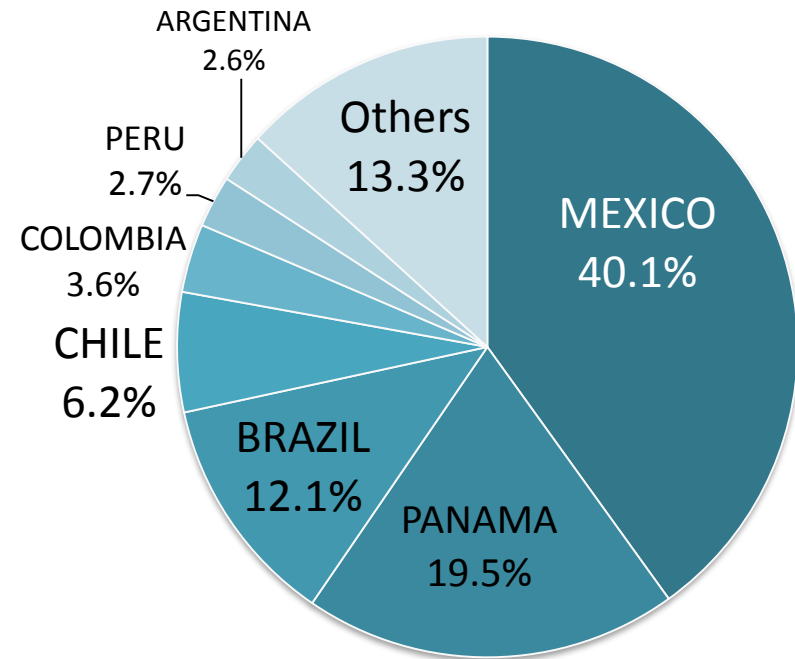
Japan's Exports in 2017



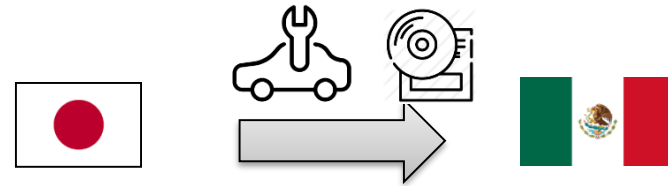
Source: Ministry of Finance, Japan "Trade Statistics of Japan"

Breakdown of Japan's Exports to Latin America

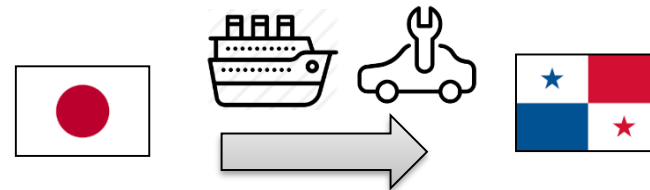
\$ 28.1B



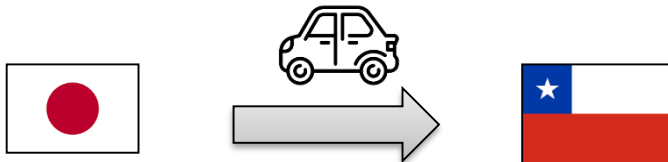
Source: JETRO, Ministry of Finance, Japan "Trade Statistics of Japan"



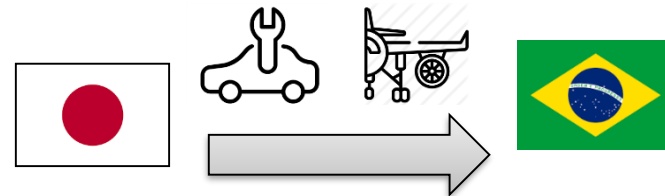
Parts and accessories of motor vehicles;
Motor cars (designed for transport of persons);
Flat-rolled products (other alloy steel);
Flat-rolled products (iron);
Parts of engines



Cruise ships, excursion boats, ferry boats, cargo ships;
Motor cars (designed for transport of persons);
Ball or roller bearings;
Parts and accessories of motor vehicles

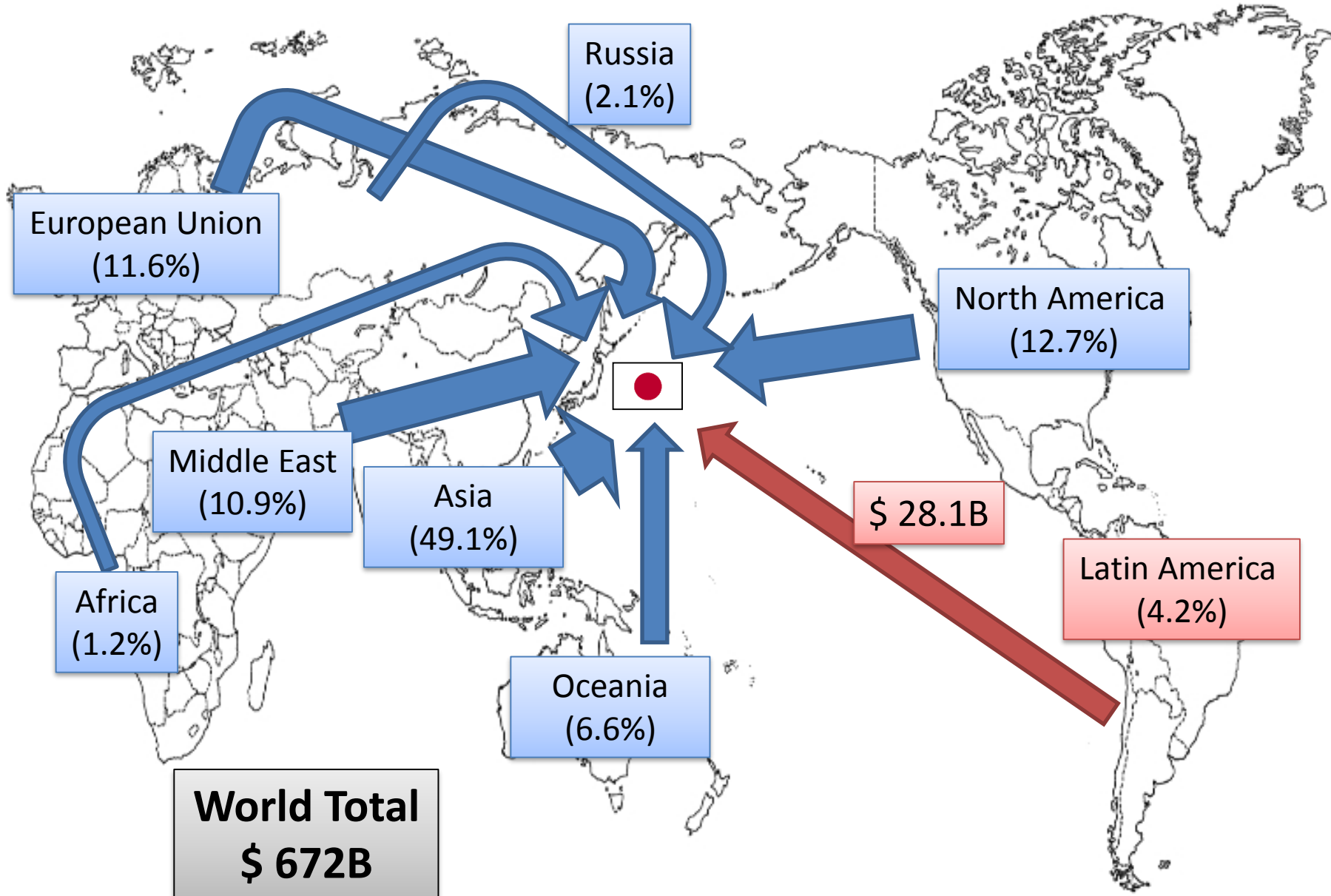


Motor cars (designed for transport of persons);
Petroleum oils other than crude oils;
New pneumatic tires (rubber);
Motor vehicles for the transport of goods;

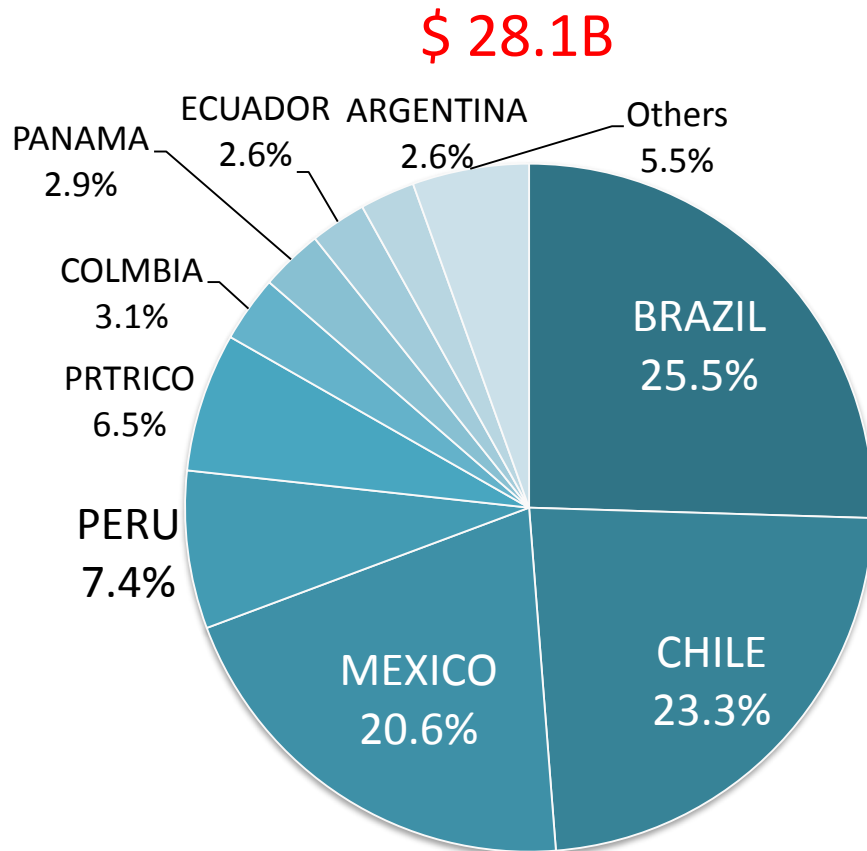


Parts and accessories of motor vehicles;
Motor cars (designed for transport of persons);
Parts of the engines;
Parts of airplanes, spacecraft etc.

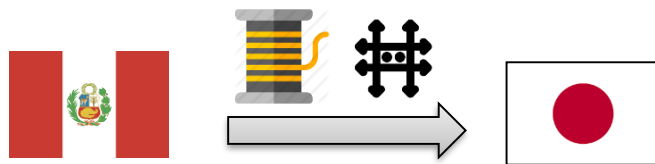
Japan's Imports in 2017



Breakdown of Japan's Imports from Latin America



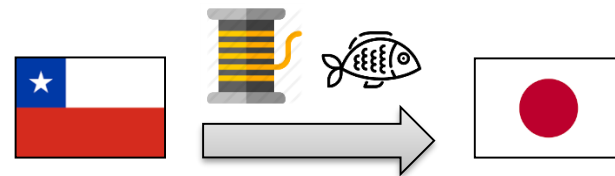
Source: JETRO, Ministry of Finance, Japan "Trade Statistics of Japan"



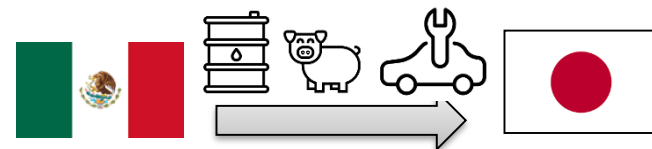
Copper ore and concentrates;
Zinc ore and concentrates;
Petroleum oils and other gaseous hydrocarbons;
Petroleum oils other than crude oils



Iron ore and concentrates;
Meat and edible offal (poultry);
Corn (maize);
Coffee;
Unwrought aluminum



Copper ore and concentrates;
Fish (frozen);
Fish (fresh and chilled, excluding fish fillets);
Fuel wood;
Molybdenum ores;
Wine

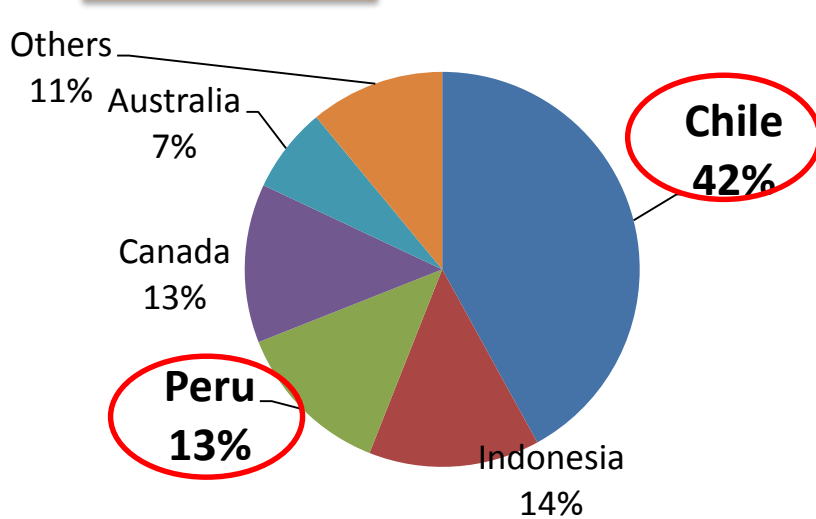


Petroleum oils other than crude oils;
Parts and accessories of the motor vehicles;
Instruments used in medical sciences etc. ;
Meat of swine (fresh, chilled, or frozen);
Telephone sets including for other wireless networks

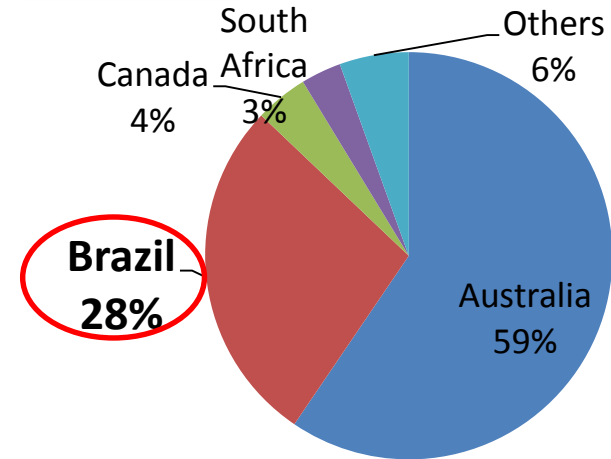
Large Presence in Imports of Natural Resources

Data: 2016

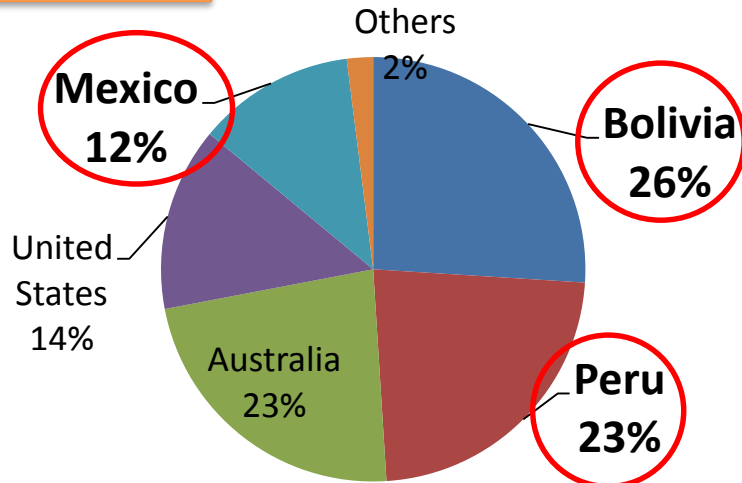
Copper Ore



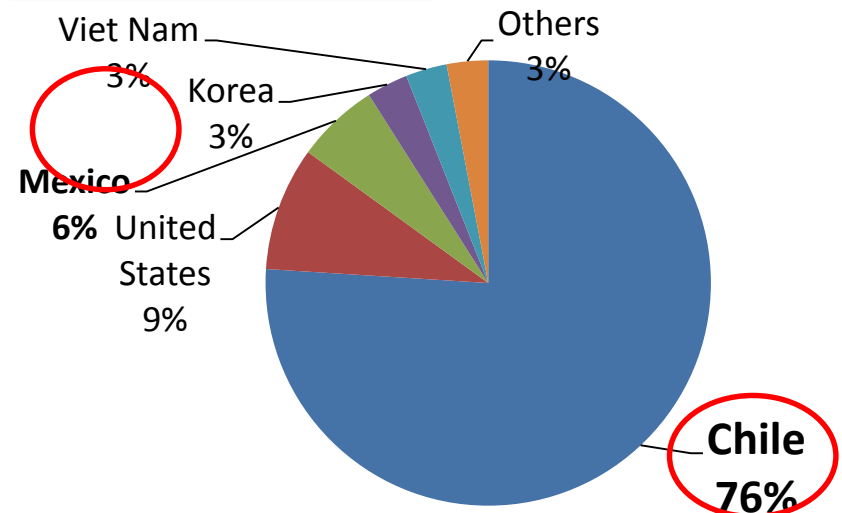
Iron ore



Zinc Ore

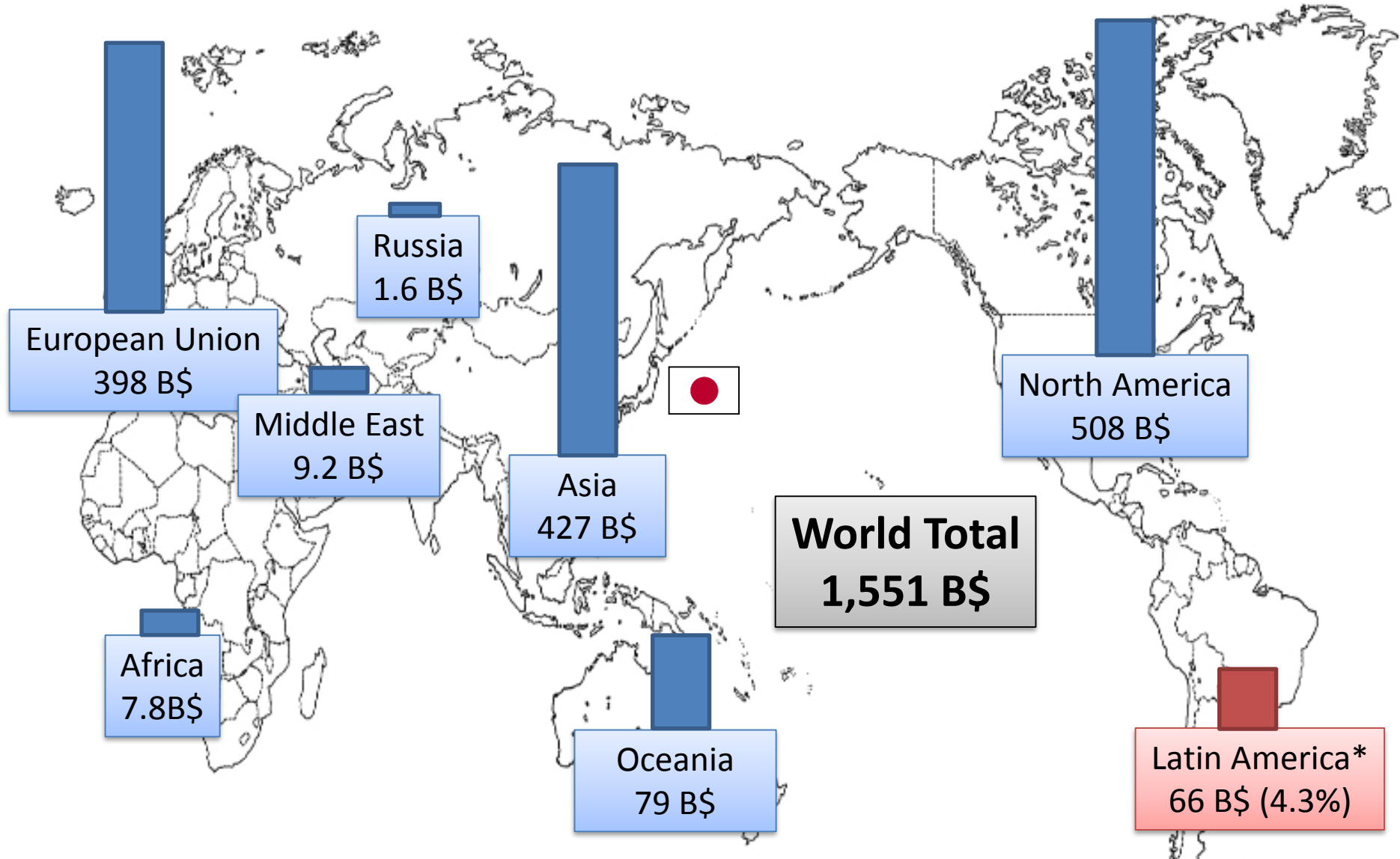


Molybdenum ore



Source: JOGMEC "Mineral Resources Material Flow 2017"

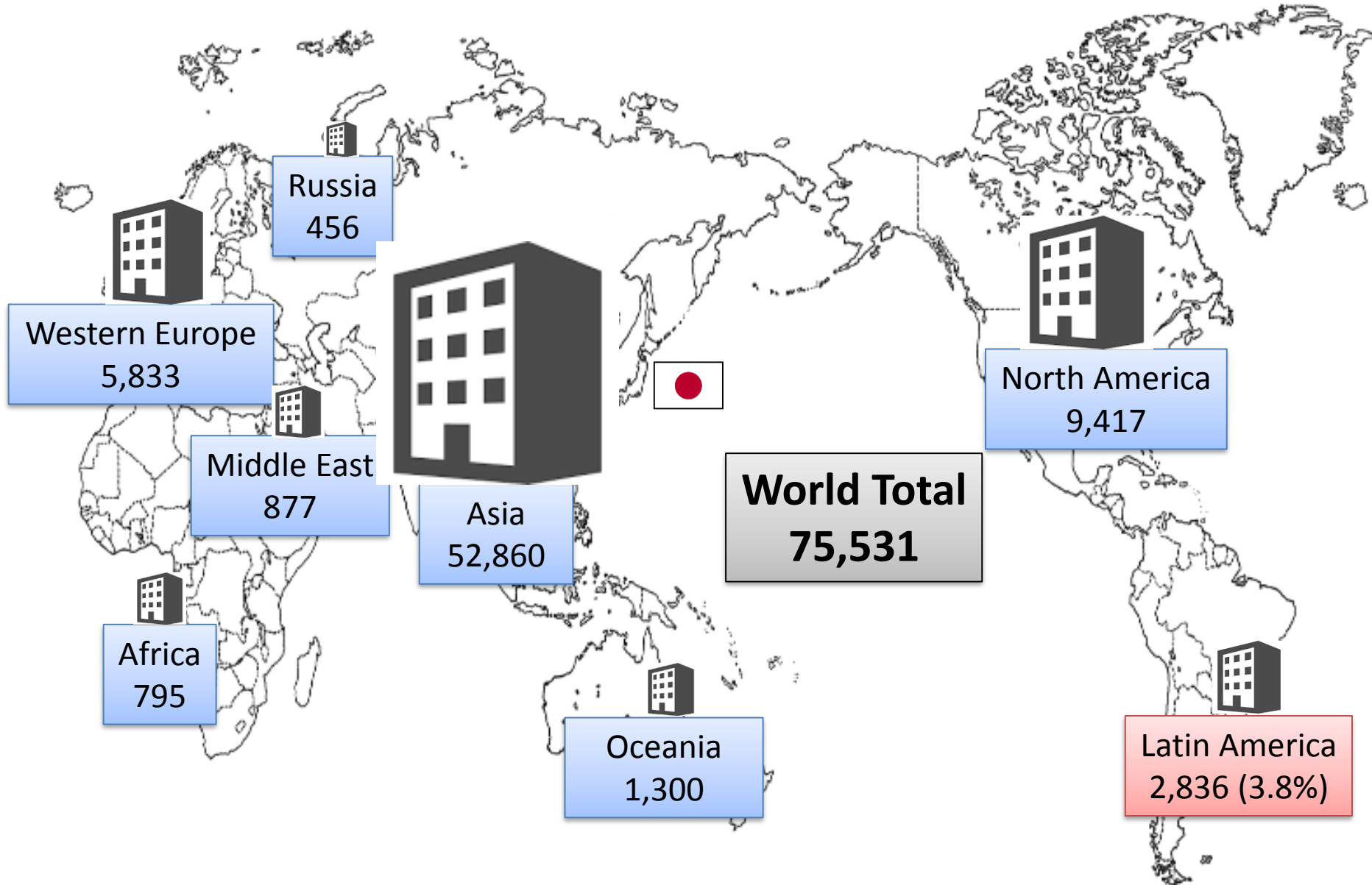
Japan's Direct Investment Position (Assets) as of the end of 2017



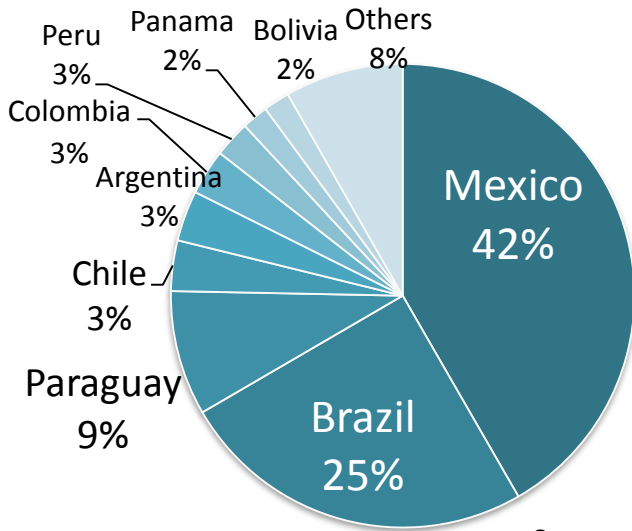
* Cayman Islands are excluded.

Source: JETRO, Ministry of Finance, Japan "Statistics of Oversea Assets"

Numbers of Japanese Companies (As of Oct 2017)



Breakdown of Japanese Companies in Latin America









Note: Definition of a “Japanese company” in the statistics

➤ A company invested by a company/s in Japan or Japanese citizens, which is classified into the following two types.

(Type1): A branch or representative office of a company/s in Japan.

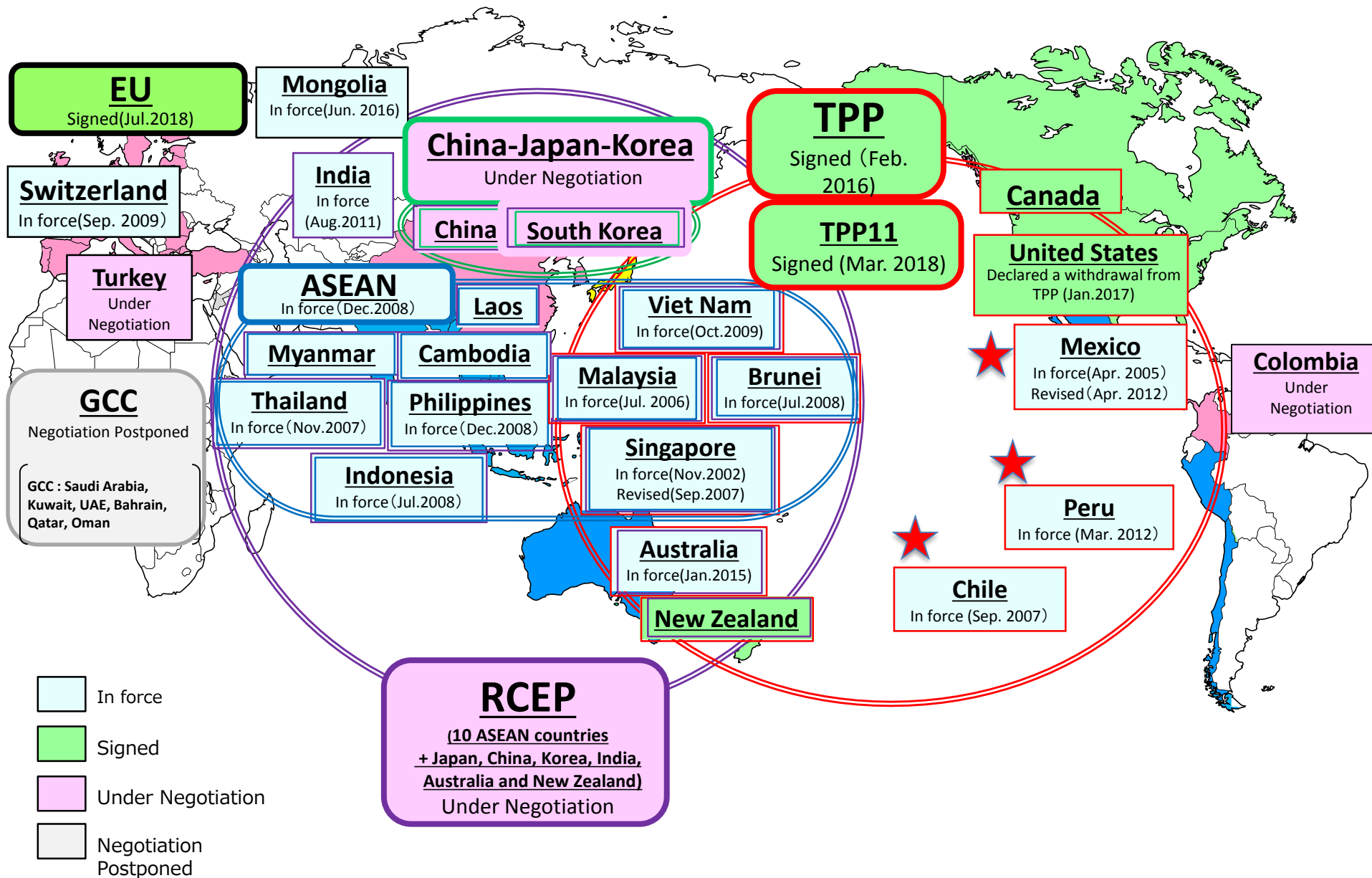
(Type2): A company invested by a company/s in Japan or Japanese citizen(s) which is locally incorporated.

Source: Ministry of Foreign Affairs , Japan “Annual Report of Statistics on Japanese Nationals Overseas”

						
Total	1182	707	247	100	100	90
Rank 1	Manufacturing (672)	Manufacturing (264)	Wholesale/ Retail(117)	Wholesale/ Retail(23)	Wholesale/ Retail (34)	Manufacturing (27)
Rank 2	Wholesale/ Retail(216)	Wholesale/ Retail(107)	Living-related Service (23)	Manufacturing (21)	Manufacturing (29)	Wholesale/ Retail (25)
Rank 3	Transport/ Postal (89)	Finance/ Insurance (38)	Hotels/Eating & Drinking(18)	Mining (11)	Transport/ Postal (11)	Hotels/Eating & Drinking(12)
Rank 4	Construction (34)	Hotels/Eating & Drinking(33)	Service(miscellaneous) (17)	Agriculture/ Forestry (8)	Living-related Service (6)	Service(miscellaneous) (7)
Rank 5	Service(miscellaneous) (33)	Transport (30) Professional Service (30)	Agriculture/ Forestry (15)	Fisheries (8)		Transport/ Postal (6)

2. Examples of Initiatives

Development of Japan's FTA/EPA networks



Examples of Initiatives to Strengthen Economic Relationship

Japan-Argentina Joint Committee on Promoting Trade and Investment

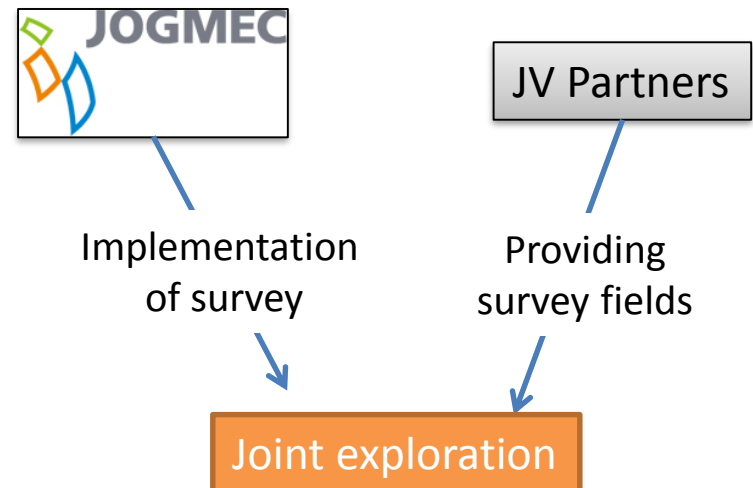
- Agreed to establish the Joint Committee in 2016
- First meeting was held in 2017 and the second meeting in April 2018.
- Both sides formulated the Roadmap for the Cooperation on Enhancement of Trade and Investment between Japan and Argentina 2018.



Source: Ministry of Economy, Trade and Industry (METI), Japan

Joint venture survey

- Japan Oil, Gas and Metals National Corporation (JOGMEC) actively carries out joint mineral exploration with overseas national corporations and non-ferrous metal companies.
- Through this framework, copper and gold deposits were discovered in the region between Chile and Argentina.



Source: JOGMEC Corporate Report

Thank you for your attention!