

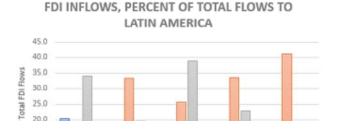
Friday, August 10, 2018

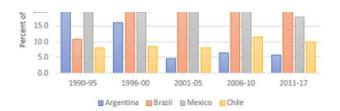
¿Lluvia de inversiones?: FDI up at last

FDI in Argentina



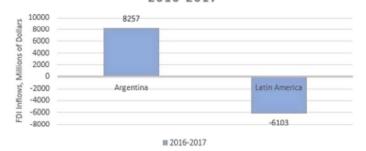
Argentina's share of FDI to Latin America is at the lowest level since 1990.





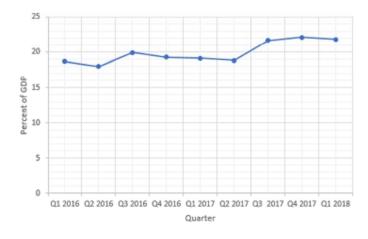
As of 2017, however, Argentina still outperformed the region as a whole in attracting FDI.

ANNUAL ABSOLUTE CHANGE IN FDI INFLOWS 2016-2017



The increase in FDI matched a similar increase in overall investment in Argentina since 2016.

GROSS FIXED INVESTMENT, PERCENT OF GDP Q1 2016 - Q1 2018





Created by Sarah White and Nicol Saldias, Woodrow Wils International Center for Schola Argentina Proje

Lies, damn lies: INDEC reborn

In 2007, Argentina became a statistical outlier. That year, President Néstor Kirchner intervened in the country's national statistics institute, INDEC, and the government began manipulating basic data for political purposes. As a result, <u>parallel indices</u> of inflation, poverty, economic growth, crime and other subjects emerged, both inside and outside Argentina, causing confusion about the actual state of the economy and society. The data manipulation led to incredulous claims. In one notorious example, Mr. Kirchner's successor, former first lady Cristina Fernández de Kirchner, attended the 2015 meeting of the UN Food and Agriculture Organization in Rome and claimed that Argentina had a poverty rate <u>lower</u> than Germany. (She cited the official poverty rate of 4.7 percent in 2013, whereas private analysts at the time estimated that as many as one-in-three Argentines lived in poverty.)

The dispute was not only of interest to academics. Investors struggled to evaluate opportunities in Argentina without reliable information. Advocacy groups lacked the tools to scrutinize public policies. In 2013, the International Monetary Fund formally censured Argentina for failing to provide credible data, the first time it had ever taken that step against a member. Its decision validated previous criticisms from within Argentina, and made it more difficult for the government to dismiss critics as biased political opponents. In his presidential campaign, Mauricio Macri pledged that his "priority is to make transparent our statistics," and promised that INDEC would "recover the credibility it once had." Shortly after taking office, he declared a national "statistical emergency," and sought to rehabilitate INDEC.

These days, the <u>statistics</u> in Argentina are <u>not pretty</u>, showing high inflation, negative growth and persistently high poverty. But by all accounts, the numbers are now accurate, and internationally accepted.

The Inter-American Development Bank has highlighted that transformation in a new report, "Who wants to know? The political economy of statistical capacity in Latin America." The Argentina case, the report notes, is "sui generis"; the country's "stable and solid" data system saw a "rapid weakening of statistical capacity over the last decade, a product of the intervention by the executive branch." Since its founding in

1968, INDEC had been among the best statistics agencies in the region. But as government intervention intensified, pro-government ideologues replaced career statisticians and introduced so-called "militant statistics" – data "produced in line with a political purpose."

Nowadays, given INDEC's consistently grim economic news, it might seem like the government would regret its commitment to data quality and transparency. But to foreign investors, INDEC's rebirth has been an essential ingredient of the improved investment climate. The same is true for the IMF. Only two years after <u>lifting</u> its censure against Argentina, the fund <u>agreed</u> to loan the government \$50 billion, the largest loan in IMF history.

Sweetening the deal: Argentina ships dulce de leche to Japan



The latest economic data in Argentina has left a bitter taste, with growth dropping faster than you can say, "¡Qué quilombo!" But the country received sweet news the other day, as it celebrated its first-ever shipment of dulce de leche to Japan, The Bubble reports.

Argentina's *dulce de leche* producers see "great potential" in Japan, the world's third-biggest economy, and the addition of a new market comes at an important moment for this segment of the dairy industry. The

confection remains comically popular in Argentina, filling *facturas* and dessert pastries, and populating an entire section of the Freddo ice cream menu. The average Argentine reportedly consumes almost *seven pounds* of the caramel-like spread annually, and one 79-year-old company, San Ignacio, produces 10,000 tons of *dulce de leche* every year in its Santa Fé plant. But *dulce de leche* exports have decreased for seven years straight. In 2010, Argentina's *dulce de leche* exports fetched \$12.6 million, according to INDEC. Last year, sales totaled just \$7.9 million.

It is not clear how *dulce de leche* will fit into Japanese cuisine. Desserts in Japan are typically more subtle, often relying upon red bean paste, as in *taiyaki*, or pounded sticky rice, as in *mochi*. But the focus on Japan is part of Argentina's broader push for space on Asian menus and store shelves. In recent months, for example, Argentina has gained market access for beef sales in both China and Japan. *Dulce de leche* is not a natural pairing for wagyu, but if Japanese chefs visit Buenos Aires, they'll discover that it goes with just about any other dish.

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